



A Clear-Cut Case of Managed Services' Benefits

How Fuse Technology Has Saved One Law Firm Countless Hours, and That Firm's Clients Millions of Dollars

Meet LeVasseur Dyer & Associates, P.C., Michigan's Real Estate Law Specialists

For 22 years, LeVasseur Dyer & Associates has been there to assist their clientele of assorted real estate professionals, investors, and financial institutions with a variety of legal needs related to real estate and its assorted transactions. From quiet title actions to mortgages to property tax appeals, the firm and its small team are dedicated to supplying their clients with the legal services they require... ideally, as efficiently as possible.

Nowadays, there's a lot being said about how important the right tools are to accomplishing such efficiency... something that LeVasseur Dyer & Associates learned over a decade ago, when they first signed a contract with Fuse Technology. Transitioning away from another provider, whose services elicited "lots of crying and screaming" whenever an IT issue arose, the law firm was referred to Fuse and hasn't looked back since.

Technology is Critical to Today's Legal Firms

Consider, for just a moment, the abundance of documents that legal representatives must generate and organize. In addition to the common uses for a productivity suite, the nature of legal services easily lends itself to additional use cases for IT solutions. For instance, specialized software can make the management of caseloads and court appearances much simpler to accomplish.

LeVasseur Dyer & Associates also found that many meetings and appearances are far more easily accomplished via remote conferencing, enabling greater flexibility (and yes, efficiency) throughout the firm. Going down to the basics, email plays a major role in the team's daily responsibilities. As a result of these efficiency-boosting changes, the law firm has enjoyed definitive results by means of the responsive relationship that they share with Fuse Technology and the solutions they've delivered.

Furthermore, their overall IT security has held up, thanks to Fuse Technology's efforts to educate their team members. In addition to phishing training, Fuse has ensured that the law firm of LeVasseur Dyer & Associates maintains data backups, protecting the essential data they keep.

"It's about being more efficient. You always have to be looking for ways to do things, to accomplish more with fewer resources. When you have technology, it means that you're able to keep track of things a little bit better, you're able to create the product that you need to create a little more quickly, a little easier. We rely upon Fuse to help us get there."

— Randall LeVasseur, President of Michigan Property Tax Relief and Partner at LeVasseur Dyer & Associates

How Michigan Property Tax Relief Was Formed

One such solution was the creation of a new business model, in response to a pressing problem in the real estate industry. Property values were being estimated far above the actual value they held, leading to the taxes on these properties being artificially and mistakenly inflated. Rather than manually going through the intensive process of determining the tax code for each client requesting their assistance, Michigan Property Tax Relief (by extension, LeVasseur Dyer & Associates) had Fuse Technology create an application to support these procedures. Utilizing a “McDonald’s-style approach” to legal service delivery, the app—the Property Tax Appeal app—used forms to customize each client’s tax breakdown far faster than could be done manually.

While the high housing market has made the app no longer necessary, it ultimately helped eliminate a vast amount of time spent setting up the tax code. More pressingly, it also helped save these clients millions of dollars in total.

“Saved us a ton of hours, saved our clients millions of dollars... I know we were into seven figures in the amount of taxes we were able to save people.”

— Randall LeVasseur, President of Michigan Property Tax Relief
and Partner at LeVasseur Dyer & Associates

If you’re interested in finding out what kind of benefits that a relationship with **Fuse Technology Group, Inc.** could bring you, call **248-545-0800** today or visit fusetg.com to learn more.

About LeVasseur Dyer & Associates

LeVasseur Dyer & Associates, P.C., located in Metropolitan Detroit, is a law firm focusing on the needs of the real estate and mortgage industry. They take pride in providing quality and timely representation while keeping their clients' costs to a minimum. Learn more about what they offer by visiting ldalaw.com.



Fuse Technology Group, Inc in Ferndale, Michigan, was founded in 2006 to help close the gap and “Fuse People with Technology.” From the start, their vision has been to create a tech company that does more than just serve as your business IT support. Constantly looking toward the future to see where technology is heading—from managed services to mobile to the cloud—Fuse Technology knows that their clients need IT expertise that not only covers the basics but can cover all business technology needs.

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